



2018 Annual Conference Agenda

Sunday, March 11

1:00pm - 5:00pm **Registration**

6:00pm - 10:00pm **Opening Reception & Dinner - USS Midway**

Monday, March 12

7:15am - 8:15am **Continental Breakfast**

8:15am - 8:50am **Opening Ceremonies - Seaport Ballroom**

Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
Room	Gaslamp A-D	Cortez Hill A-C	Balboa A-C	Hillcrest	Old Town A-B
9:00am - 10:00am	FDA Regulations	Understanding USPPPI / FPPI & AES Filing	Current U.S. Trade Policy	Customs Valuation: Additions to Value -- Understanding Assists & Supplemental Payments	Carnets
	Maria Celis	Robert A. Shapiro	Kathy Murphy	John Wilson	Andy Shiles
10:00am - 10:15am	Break				
10:15am - 11:15am	Advanced Apparel Classification	Census Violations: Disclose or Not Disclose	FSVP - Foreign Supplier Validation Program	How to Prepare & Conduct your Import Internal Risk Assessment	Best Practices for Hand Carries to & from the U.S.
	Bob Cowie	Shannon Fura	Victor Godinez	Michele Twomley Pluta	Beth Pride
11:15am - 11:30am	Break				
11:30am - 12:30pm	Looking into the CEE Crystal Ball	Preparing for a BIS Audit	Free Trade Agreements	How to Select a Broker / Forwarder	Cyber Security & International Cargo Security Programs
	Dan Meylor	Thomas Cook	Jenae Ciecko	Robert Shapiro Blane Carroll	Pete Mento
12:30pm - 1:30pm	Lunch				
1:30pm - 2:30pm	CBP Informed Compliance Letters	Understanding IATA Hazardous Materials	Show me the Money! Negotiating Job Offers	Recordkeeping: Good, Better, Best & Bestest!	CEE: Impact on Trade Operations
	Andrew Siciliano	Jennifer Giblin	Rick Miller & Linda Lexo	Craig McClure	Sara Bowersox
2:30pm - 2:45pm	Break				
2:45pm - 3:45pm	2017 Import Year In Review	Exporting to Maquillas & Mexico	Demonstrating ROI on Compliance	How to Prepare & Conduct a Broker Audit	The Joy of Chapter 98
	Amy Magnus	Naresh Makhijani	Jeff McCauley	Randi Heuser	Nicolas Guzman
3:45pm - 4:15pm	Refreshment Break				
4:15pm - 5:15pm	Drawback Simplification	Software Exports and Note 4	Ask the Legal Eagles	HTSUS Classification - A GRI Review	Responding to 28's & 29's
	David Corn	Jessica Cook	Panel	Dave Glynn	Steve Aiello James Sawyer

Tuesday, March 13

7:15am - 8:30am	Continental Breakfast				
7:30am - 8:30am	Data Group Meetings				
Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
Room	Gaslamp A-D	Cortez Hill A-C	Balboa A-C	Hillcrest	Old Town A-B
8:45am - 9:45am	Effective Use of ACE Reports	Global Export Update: Trends and New Developments	Brexit 1 year and Counting	So You Are Now the Compliance Manager	Country of Origin Determination for Marking
	Nichol Bradley	Jay Nash	John Grayston	Arika Rainbolt	Steve Zisser
9:45am - 10:00am	Break				
10:00am - 11:00am	Valuation: Transfer Pricing, Royalty Payments, Reconciliation & Post Entry Adjustments	2017 Export Year in Review	Don't Let this Happen to You	Intro to ITAR -- Six Simple Steps to Export Compliance	Routed Export Transactions
	Eric Smithweiss	Chris Monahan	Mark Segrist	Candice Dillon	Omari Wooden
11:00am - 11:15am	Break				
11:15am - 12:15pm	Courier Compliance	Practical Use of Denied Parties Screening	Managing Customs & Trade in Asia	Determining an ECCN	Incoterms
	Bill Ansley	Kathy Canaan	Paul Sumner	Jeff Simpson	Bonnie Budyach
12:15pm - 1:15pm	Lunch				
1:15pm - 2:15pm	ADD/CVD	Export Cyber Compliance	C-TPAT Update	Commodity Jurisdiction	Non Resident Importing into Canada & GST
	Eric Rock	Matt Henson	Sandra Fallgatter	Olga Torres	Greg Kanargelidis
2:15pm - 2:45pm	Snack Break				
2:45pm - 3:45pm	The New CBP Enforcement Direction	"ZTE: From the Entity List to Industry Leading	How to Sell GTM to your CFO	Performing an Export Audit	Re-Exports - U.S. Controls Overseas
	Raymond Sullivan	Matt Bell	Todd Smith	Norm Lubeck	Larry Hanson

Wednesday, March 14

7:30am - 8:30am	Continental Breakfast				
8:30am - 9:45am	ICPA Business Meeting Seaport Ballroom				
Track	IMPORTS	EXPORTS	GENERAL	BOOT CAMP	REPEATS
Room	Gaslamp A-D	Cortez Hill A-C	Balboa A-C	Hillcrest	Old Town A-B
9:45am - 10:00am	Break				
10:00am - 11:00am	Preparing for & Surviving a Canadian Audit	ACE for Exports	Compliance Employee Training Programs	Creating a Functional Export Compliance Manual	Key Issues for Pharma
	Darrel Pearson	Don Woods	Kevin Bruning	Michelle Schulz	Chandri Navarro
11:00am - 11:15am	Break				
11:15am - 12:15pm	Advanced NAFTA	Sanctions Update	Creating Intercompany Networks	Country of Origin Determination	Dealing with FPF
	Rajen Iyer	Alison Powell	Bernie Hart	Teresa Gleason	Larry Hanson
12:15pm - 1:45pm	Lunch				
1:45pm - 2:45pm	Mergers & Acquisitions	Deemed Exports Procedures & Filing	U.S. Visa Sponsorship & International Travel	Understanding Encryption	NAFTA and Customs Regulations Update in Mexico
	Larry Hanson	Dennis Farrell	Barb Secor	Maher Shomali	Brenda Cordova
2:45pm - 3:15pm	Refreshment Break				
3:15pm - 4:15pm	FCPA Whistleblower Cases on Customs Matters	The Future of Exporting: How Technology Creates More Compliant Global Supply Chains	Best Practices for Anti-Boycott Reporting	Understanding Export Licensing	HTS Classification for Sets, Kits & Composite (Combination) Goods
	Deep SenGupta	Lionel Van Reet Ken Peters Joe Burks	Mark Boileau	Bruce Leeds	Orisia K. Gammell
4:15pm - 4:30pm	Conference Wrap up!				